

UMT Positioned in the Visionaries Quadrant of Gartner's Magic Quadrant for Integrated IT Portfolio Analysis Applications

Bellevue, WA – UMT announced today that it has been positioned as a Visionary in Gartner's newly released 2013 Integrated IT Portfolio Analysis (IIPA) Magic Quadrant.¹ Visionaries demonstrate a strong vision for innovative thinking around holistic, configurable IT portfolio management.

"We are pleased to be recognized in this report as we have worked to ensure UMT360 for IT delivers the most complete and intelligent digital solution for driving transparency and improving investment decisions across IT portfolios of projects, applications, IT services and assets," said Mike Gruia, a UMT founder and CEO of its product group, UMT360. "UMT360 solutions combine three converging factors – strategic, financial and architectural – that have a transformative impact across all industries we work with. Our customers say it gives them the tools and knowledge to determine the optimum level of IT spending, better communicate the value of IT and more effectively collaborate with the business to plan their multi-year investments and deliver exceptional results."

The company's IIPA market share is significant particularly within the Microsoft installed base. "We're seeing, as do industry analysts, so many organizations now ready to embrace portfolio management capabilities," noted Catalin Olteanu, UMT360's President. "Our strategic decision was to build our solutions on the SharePoint platform and it's paying off. Organizations using SharePoint discover in UMT360 a familiar user experience and increased value from their underlying platform investment."

As Microsoft does not have its own IIPA product, UMT360 for IT is often a natural vehicle for those Microsoft customers seeking to integrate their IT project, application, asset and service portfolios to ensure investments align with business objectives. "UMT360 for IT takes SharePoint and Project Server beyond PPM to help CIOs analyze all assets across portfolios, consolidate IT demand and effectively deliver the resulting transformation initiatives," said Ludo Hauduc, General Manager of Microsoft Project.

According to Gartner in the report's Market Overview, "One functional hallmark of the IIPA software tools involves bridging the gap between technical change analysis in the silos by translating those findings into resource consumption estimates and overall cost estimates; another hallmark involves financial investment decision support and planning capabilities." For more information about UMT360 and its Integrated Portfolio Management solutions, visit www.umat360.com.

¹Gartner Magic Quadrant for Integrated IT Portfolio Analysis Applications, Daniel B. Stang and Jim Duggan, 19 November 2013

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About UMT360: Consistently recognized by industry analysts for innovation and leadership in integrated IT portfolio management, UMT360 helps organizations and transform the way they manage their project, application, IT service and asset portfolios. Its signature product UMT360 for IT provides executives with a completely Integrated IT Portfolio Management platform to effectively Run the Business of IT. By combining application, project and service portfolio management capabilities with financial management best practices, UMT360 for IT delivers a powerful solution which provides complete transparency, the ability to rationalize costs and make smarter IT investment decisions. Learn more by visiting www.umat360.com.